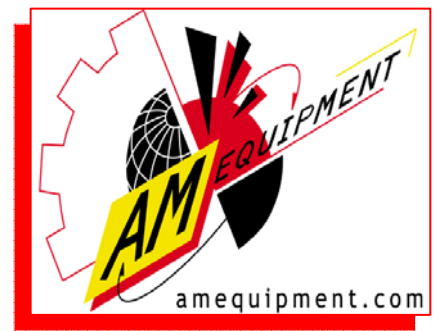


Applications Engineer for International Lean Manufacturing Company

AM Equipment, a manufacturer of windshield wiper and motor systems, is looking for an Applications Engineer for our operations. The world-class products we offer are used in large glass applications, including the bus, rail, agriculture, mining, delivery vehicle, firetruck, and construction industries. As a learning and teaching company, we re-invent ourselves continually. With a cubicle-free environment and an atmosphere that encourages creative thinking and innovative input, we are a process-oriented organization that values our people and their contributions. This exempt position is compensated at \$55,000 annually with a full spectrum of benefit plans.



For more information on our company, please visit our website at www.amequipment.com.

Position Responsibilities:

- Respond to customer requests for technical data, product pricing, troubleshooting advice and documentation through telephone contact, email, and/or fax communication.
- Collect accurate design information from customer and relay data in a useable format to AME Engineering for use in future designs.
- Work closely with both AME and customer engineering teams to assist in developing application appropriate wiper solutions.
- Provide product recommendations based on customer inputs.
- Prepare sample packages.
- Travel to customer locations as required.
- Effectively communicate, visually and orally, with customers to ensure all needs are met.
- Create drafting prints using general drafting principals.
- Integrate Marketing goals within Engineering.
- Work with Customers and Sales Personnel to achieve desired coverage for sample wiper systems or layouts on varied applications.
- Use CAD system and practical methods to verify design intent and manufacturability of outputs.
- Collaborate with customers to achieve optimal solutions for wiper applications.

Candidate Requirements:

- Bachelors degree in Mechanical or Electrical Engineering preferred or equivalent experience.
- Minimum of two years experience in design and development.
- Technical sales experience preferred.
- Experience in 3-D modeling; AutoDesk Inventor preferred.
- Excellent written and oral communication skills.
- Ability to find information sources, and quickly understand complex technical subjects.
- Experience working within a quality system, preferably ISO, is necessary.
- Bilingual speaking and writing ability preferred.
- Excel spreadsheet knowledge is required.
- Travel, both domestically and internationally, is required.
- Must have or be able to obtain a driver's license and passport.

If your background and work experience are a good match to our Candidate Requirements, we request the following:

- 1) A resume including education, work history, and compensation levels.
- 2) A cover letter which itemizes in specific terms how your experience matches our requirements.
- 3) A response to the following statement, in 100 words or less:

“I have demonstrated my good customer service skills with these experiences.”

Please send the above to hr@amequipment.com. No phone calls, please!